



NEW YORK REPORTS

GOLD AWARD CHAPTER

December 2003



Dear Colleagues:

Welcome to the December issue of our monthly newsletter. From all indications this is going to be a long and difficult winter. We have had two snowstorms already and yet the winter season has just barely begun. The NY pro football season has been a non-event so I have moved my attention to the college scene. Congratulations to LSU on its Sugar Bowl victory.

The following is some commentary for our recent December events and the details on some upcoming events:

- December 12th - Kate Head, workshop speaker, and Penni Fomm, our luncheon speaker, teamed up to provide us with some very informative sessions centering around ERM and writing from a risk perspective.
- On December 3rd and 4th, we made a pitch to host the 2008 IIA International conference. The presentation was well accepted, however, San Francisco received the hosting responsibilities.
- January 16, 2004 - Jody Camadese will be conducting our workshop on business advising skills for auditors and Michael Young will be discussing corporate governance during the luncheon session. Please join us for either or both of these informative sessions.
- Mark your calendars = The Annual Audit Seminar (AAS) is slated for Friday March 12, 2004. The AAS Committee is putting finishing touches on the program for this exciting event. There will be three tracks on financial reporting, fraud awareness and information technology. See pages 5 and 6 for more specifics on this popular event.

A few additional thoughts as we head into the New Year of 2004. At this time of year, we usually come up with goals or resolutions we want to focus on in the coming year. Try not to abandon these resolutions if you don't get dramatic results in a short time frame. Keeping your focus on a resolution is the first step in realization. Because, as Edgar Allen Poe said, "Those who dream by day are cognizant of many things which escape those who dream by night."

On behalf of the IIA – New York chapter, I hope you all had a fantastic holiday season and all the best in 2004. Until next month.

Tom Woods, President
IIA New York Chapter



The New York State Society of CPA's Foundation for Accounting Education is sponsoring an SEC/FASB Conference January 22, 2004 on the most recent reporting issues and other critical regulatory developments. Hear directly from the key policymakers at the SEC and FASB. Speakers include: G. Michael Crooch, FASB Board Member, Susan Markel, Chief Accountant of the SEC Enforcement Division, Carol Stacey, Chief Accountant of the SEC Division of Corporation Finance, Scott A. Taub, Deputy Chief Accountant of the SEC, and Edward W. Trott, FASB Board Member. The conference offers 8 hours of CPE credit, and it would be useful for SEC issuers, auditors, attorneys, directors, CEOs, CFOs, and other corporate officers and practitioners with accounting and reporting responsibilities. The conference will be held at *Hotel Pennsylvania, 401 Seventh Avenue, in New York City from 8:50am-5:00pm. NYSSCPA Member Price/Nonmember Price: \$275/\$375. Register for this important event by phoning 800-537-3635 or by visiting:*

<http://www.nysscpa.org/conferences/2003/fasb/main.htm>

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Jan 16, 2004 Workshop – Business Advising Skills for Auditors.

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EDITOR'S NOTE:

Happy New Year! It's hard to believe we are already in 2004. 2003 seemed to fly by. One moment we were celebrating Thanksgiving. Then like a whirlwind, we were thrust into the holiday festivities and suddenly here we are, at the beginning of a New Year. For some of us, the New Year is a time to start afresh with a new beginning and an opportunity to do what we did last year a little better or a little differently. For others, it's a time to reflect and perhaps ponder on what we can do to make a positive difference in someone's life. The difference we want to make could be for a friend, a family member, or a work associate. The NY Chapter attempts to make a difference in various business areas by providing learning and certification opportunities to business and audit professionals. In this month's issue, the NY Chapter is celebrating Tony Piscitello who has successfully completed the Certified Control Assessment examination and received the CCSA designation.

The NY Chapter of IIA is always looking for volunteers who will make a difference by bringing to the table new ideas and the ever needed assistance in organizing and administering the various events and programs.

The IIA's E-learning program, (<http://www.iiainlinecpe.org/>) offers a wide variety of high quality courses at very reasonable rates. Please visit our website (<http://www.nyiaa.org/>) and our national website (<http://www.theiaa.org/>) to learn more about the services that are available to you through the IIA and remember to make us part of your professional development.

Carol F. McFarlane, CPA, CIA, CISA
Newsletter Co- Chair

**Are you interested in marketing
your product/service?
Do you have open positions that you
want to advertise?**

The NY Chapter IIA offers advertising services via its website or newsletter. For more information regarding the advertising policy, please contact Joseph Rodman at (212) 956-5770 Ext.1107 or Richard Dapcic at (212) 656-2131.

Risk Driven Auditing: Increasing the Value and Efficiency of Your Audit Process - An

overview of the December 12, 2003 Workshop

Risk assessment, recognized by COSO as a key element of the control structure, must be integrated into all operations and activities of an organization to be truly effective. At the IIA's December 2003 Workshop, Kate M. Head, Audit and Investigations Manager for the University of South Florida, presented an informative overview of risk-driven auditing: Understanding and Implementing COSO ERM From Audit to Entity.

ERM is a comprehensive, systematic approach for helping all organizations, regardless of size or mission, to identify events, and measure, prioritize, and respond to risks challenging the projects and initiatives they undertake. ERM enables an organization to determine the level of risk it can -or wants to- accept as it seeks to build shareholder value.

Ms. Head gave the following reasons why ERM is important to internal auditing:

- 1) ERM adds value to the organization;
- 2) increased visibility;
- 3) promotes internal control and accountability;
- 4) allows auditors to partner with management;
- 5) responds to stakeholders expectations; and
- 6) required by professional standards.

The internal audit function has moved from compliance auditing to a risk-based audit approach, and our standards confirm this shift. Risk assessment is part of the COSO internal control framework, IIA performance standard 2110 requires auditors to assist with risk assessment, and Sarbanes Oxley 404 requires internal control assessment based on a generally accepted framework, while 302 requires a quarterly assessment of internal control changes.

The objective of COSO ERM, as explained to the workshop group, is to establish a common terminology, provide a widely accepted framework, and develop practical ERM implementation tools, benchmarks, and practice guides. Ms. Head explained the difference between Inherent and Residual Risk, the consequences of having too much or too little risk in an organization, and the types of risk: strategic, financial, operational, compliance, and reputational. The presentation also highlighted the benefits of ERM, such as ensuring that risk appetite is aligned with mitigation strategies, enhancing the ability to identify and assess risk, providing a framework for decision regarding risk mitigation, and ensuring a coordinated risk management strategy.

Much of the presentation focused on the ERM Framework, referred to as the ERM Cube, and aligning its eight components with that of the more familiar COSO Triangle. The eight components of ERM are as follows:

- *Objective Setting* – reflects management's choice on how to create value.
- *Event Identification* – considering factors that may affect achievement of objectives.
- *Risk Assessment* – employs quantitative and qualitative methods for evaluating both the likelihood and the impact of potential events and their effects on objectives.
- *Risk Response* – management's response to avoid, share/transfer, reduce, or accept risk
- Based on the organization's parameters of risk tolerance.
- *Control Activities* – policies and procedures implemented to ensure that management's risk responses are carried out.
- *Information/Communication* – the exchange of relevant historical and current data to quantify risk probability/impact.
- *Monitoring* – ensures that all components of ERM are applied at all levels, and may be performed on an ongoing basis, or as a one-time evaluation.

Ms Head then concluded her presentation with a review of ERM's application to the audit environment. ERM impacts the development of annual audit plans, the performance of internal control assessments, program development, and the effective communication of results.

Submitted by: Robert Schmidt, NYSE



Components of Risk-An overview of the Luncheon Speaker's Topic

The lunchtime speaker, Penni Fromm of PEF Associates, gave an energetic overview of the components of risk. Ms. Fromm began with the purposes of an audit: (1) to impartially and independently evaluate the extent to which the client manages its assessed business/control risks, (2) to identify any missing or circumvented processes (controls), (3) to identify the continued risk to the client of not taking corrective action, (4) to assist the client in developing an action plan to take corrective action when missing and/or circumvented controls are identified, and (5) to report your results to the client and, based on the severity of risk, to senior management. The components of risk – inherent risk, tolerable risk, and residual risk – were discussed in detail, as were factors that influence risk tolerance, and the components of residual risk (nature, magnitude, and likelihood). Ms. Fromm highlighted some problems with risk statements as typically written, and offered advice on how to write convincing scenario risks, with business-oriented risk subjects, risk descriptors, and risk verbs.

Submitted by: Robert Schmidt, NYSE

- *Internal Environment* – the ERM foundation.

Celebrating Our New IIA NY Chapter Certification Designees.



This time around, we are celebrating Tony Piscitello who has successfully completed the Certification in Control Self-Assessment examination and received the CCSA designation.

Tony has worked for the Federal Reserve Bank of New York as a Senior Bank Examiner since 1999. As a field examiner, he conducted IT and Operational Risk examinations at large complex banking organizations. Over the past two years, he has been assigned to the Firmwide Risk Management and Analysis Team working on horizontal reviews focusing on Operational Risk, Control Self Assessment, and Continuous Monitoring of Operational Risk. In the past, he has also held the positions as IT manager and Operations Manager at Societe Generale USA, a French bank, and System Manager at Republic National bank. His current area of interests include operational risk governance and the operational risk aspects of the New Basel Capital Accord. Tony has an MA in Physics from Binghamton University and an MBA in Finance. Besides his CCSA designation, he is a Certified Information Systems Auditor (CISA), and a Certified Cash Manager (CCM). He is a member of the Institute of Internal Auditors, and the Information Systems Audit and Control Association.

On a personal note, Tony likes the outdoors and after 15+ years he is still trying to learn how to play golf! Well, Rome wasn't built in one day!

Congratulations Tony!

The May 2004 Exam is Fast Approaching!

Registration Deadline March 31

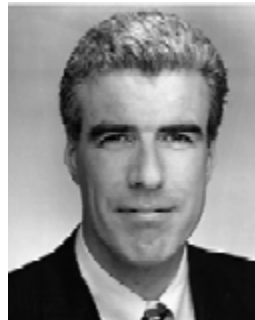
Exam CIA Dates:

- Wednesday, May 19, 2004
Parts I & II
- Thursday, May 20, 2004
Parts III & IV

Exam Times are:

- Part I 8:30 a.m.–noon
- Part II 1:30–5:00 p.m.
- Part III 8:30 a.m.–noon
- Part IV 1:30–5:00 p.m.

Michael R. Young – January 16, Luncheon Speaker



Michael R. Young is a litigation partner at New York's Willkie Farr & Gallagher where he specializes in securities and financial reporting. For more than twenty years, Mr. Young has represented issuers, officers, directors, audit committees, accounting firms, investment banks, brokerage firms and outside professionals in

securities class actions, with a particular emphasis in accounting irregularities. His trial work has included financial reporting matters in federal, state, and bankruptcy courts, including the first class action tried to a jury pursuant to the Private Securities Litigation Reform Act of 1995. His appellate work has included matters at all levels of state and federal courts. Mr. Young is a member of the Financial Accounting Standards Advisory Council to the Financial Accounting Standards Board and also serves as counsel to the American Institute of Certified Public Accountants.

A prolific author on the subjects of financial reporting, audit committee effectiveness and the role and responsibility of the independent auditor, Mr. Young's publications include *The Financial Reporting Handbook* (Aspen 2003) and *Accounting Irregularities and Financial Fraud* (Aspen 2d ed. 2002). He has also submitted testimony in hearings before the Senate Banking Committee's Subcommittee on Securities, the Blue Ribbon Committee on Improving the Effectiveness of Corporate Audit Committees of the New York Stock Exchange and the National Association of Securities Dealers, and the Panel on Audit Effectiveness of the Public Oversight Board.

Mr. Young is also a much sought after commentator on accounting problems, and is regularly quoted in such publications as *The Wall Street Journal*, *The New York Times*, *Fortune*, *Forbes*, *USA Today*, *The Washington Post*, and *The National Law Journal*. He has also appeared as an invited guest on CNN, MSNBC, CNBC, and the Financial Management Network.

Mr. Young is a graduate of Allegheny College and the Duke University School of Law, where he was research and managing editor of the *Duke Law Journal*.



The IIA New York Chapter's 31st Annual Audit Seminar

Dear Colleague,

Come join us on **March 12, 2004**, for the New York Chapter's 31st Annual Audit Seminar at Madison Square Garden. This year's theme is:

"Rising to the Challenge"

After registration and a continental breakfast, a lively panel discussion on Corporate Governance and Ethics will be presented to all. After the panel discussion, attendees will breakout into one of three tracks: Financial Reporting, Fraud Awareness, and Information Technology.

Lunch will be presented buffet style, followed by motivational speaker and author, *Ed Robinson*. Ed will discuss the key concepts detailed in his book, "*4 Giant Steps to Leadership*". In this presentation, Ed will share with you the critical skills necessary to achieve your successes in life as you pursue professional excellence. Afterwards, the three-track format will continue.

Seven Continuing Professional Education credits will be provided for completing the seminar. We will also provide an exhibitor's showcase spotlighting tools and services supporting the industry. After the seminar we invite participants to network and socialize at a reception sponsored by participating vendors.

So come join us on March 12th !!!

Adam Stumer and John Fitzpatrick, Co-Chairs 31st Annual Audit Seminar

Luca Pagoto, Vice President - Professional Development

Sincerely,

Thomas Woods

President, IIA New York Chapter

AAS Tracks and Speakers

8:00am – 8:30am	Breakfast and Registration		
8:30am – 10:30am	Panel Discussion – Corporate Governance		
10:30am – 11:00am	Vendor Showcase	Vendor Showcase	Vendor Showcase
11:00am – 12:10pm	Financial Reporting Track Current Developments at the SEC Susan Markel Chief Accountant, SEC – Enforcement Division	Fraud Awareness Track Interviewing & Interrogation – How to Spot a Liar Joe Buckley John E. Reid and Associates, Inc.	Information Technology Track Preserving the Infrastructure Scott D. Ramsey Jefferson Wells International
12:15pm – 2:15pm	Lunch / Speaker 4 Giant Steps to Leadership Ed Robinson	Lunch / Speaker 4 Giant Steps to Leadership Ed Robinson	Lunch / Speaker 4 Giant Steps to Leadership Ed Robinson
2:15pm – 2:45pm	Vendor Showcase	Vendor Showcase	Vendor Showcase
3:00pm – 4:30pm	Four Corners of Risk Lee Errickson	Clues of Ink Tom Vastrick Forensic Document Examiner	e-implementation & System Development Audits Phil Ciccari MetLife
4:30pm – 5:30pm	Cocktail Hour	Cocktail Hour	Cocktail Hour



IIA New York Chapter's 31st Annual Audit Seminar Rising to the Challenge

Registration Form

Date	
Registrant	
Title	
Company	
Business Address	Address
	City State Zip
Business Phone	
IIA Member	Yes Chapter Affiliation
	No
Cocktail Reception (4:30-5:30)	Yes
	No
Specify Special Meal Needs	

My Session Choices Are: (Please circle one in each Track)

	Financial Reporting Track	Fraud Awareness Track	Information Technology Track
11:00am – 12:10pm	1	3	5
3:00pm – 4:30pm	2	4	6

Important: For those companies who registered under the subscription plan, please complete this form for each seminar attendee. Seven (7) Continuing Professional Education (CPE) credits will be provided for attending this seminar.

Registration Fees - Mark One (Make all checks payable to: **IIA - New York Chapter**)

IIA Members: \$275 _____ Non-Member: \$295 _____ Luncheon Only: \$60 _____

Method of Payment: Subscription _____ Check/Money Order _____

Total Registration Amount: \$ _____

Send all completed registration forms and payments to:

TIAA-CREF
730/15/51
730 3rd Avenue
New York, NY 10017
Attn: Adam Stumer

For questions or comments call the Seminar Co-Chairs: Adam Stumer at (212) 490-9000 (ext. 7639) or John Fitzpatrick at (212) 490-9000 (ext. 4679) **Note:** Registration Forms are also available on the New York Chapter website at www.nyiaa.org. Please print form and mail with payment to the above address.

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December 12, Workshop and Luncheon Participants



December 12, Workshop and Luncheon Participants



Tom Woods and Kate Head



Penni Fromm and Tom Woods

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JOB POSTINGS

Citigroup, Human Resources Audit and Risk Review

Job title: Program Director – Fixed Income. Lead and manage the planning and execution of audits and business monitoring of complex Fixed Income businesses in accordance with quality standards. Lead audit teams, provide thought leadership and value added approach. Coach, train and motivate staff to foster a high-performance, excellence and cross-functional team environment. Possess strong verbal and written communication and interpersonal skills. Understanding of audit, accounting and risk assessment process. Typically has 10+ years of specialized business experience. Advanced degree or CPA preferred.

Job title: Program Director – North America Technology Infrastructure. Responsible for managing a staff of 7-9 Audit Professionals and completing a segment of the North American Technology Infrastructure Audit plan. Technical knowledge should include expertise pertaining to controls within large-scale networks, distributed and mainframe operating systems configurations, information security and processing controls. Should have in-depth technical knowledge of operating system software products such as UNIX, NT and OS/390 software. Expertise in network and internet technologies and controls pertaining to Firewalls, TCP/IP, VTAM is also desirable. Management responsibilities would include aspects of project management, leadership, senior technology management communication, judgment, analytical review and preparation of performance reviews on staff and appraisals.

Location: 111 Wall Street, New York, NY

Citigroup Global Investments, Investor Services. Responsibilities include managing all aspects of reviews for the Citigroup Global Investments in accordance with Audit and Risk Review standards and any government and regulatory statutes; overseeing the administration of the program including developing and providing guidance to staff, managing the program budget, participating in the development of the global audit plan for the division; and coordinating with the Directors and the Managing Director to develop approaches for addressing broader corporate emerging issues. An in-depth understanding of the interrelationship of business and support units and how they impact the overall control environment is essential as is the ability to lead and develop staff. Experience in the financial services industry particularly in investment products, private equity and/or venture capital is preferred

Location: 111 Wall Street, New York, NY

Job title: Global Liaison/Product Specialist – Investor Services. Responsibilities include coordinating audit activities for global asset management businesses, which include ensuring consistency in risk assessment, audit coverage, issue reporting and ratings. Participating in annual planning. Identifying, classifying and disseminating global issues identified in audits, special reviews, and business monitoring. Developing and maintaining relationships with key global business managers and external auditors and developing and maintaining standard audit programs. Strong knowledge of the investment management businesses and working knowledge of audit/risk assessment skills.

Location: 111 Wall Street, New York, NY

Job title: Audit Manager and Senior Auditor – Investor Services. Comprehensive knowledge of audit and risk assessment techniques and principles; Private Bank business and product knowledge a plus; strong interpersonal and project management skills; excellent communicator with all levels of management; strong analytical skills.

Location: 111 Wall Street, New York, NY

Fax number: 212.657-2704

E-mail: lwsourcing@citigroup.com

Metropolitan Transportation Authority (MTA) Audit Services Immediate Opening for Several Audit Positions:

The Metropolitan Transportation Authority (MTA) has four openings for entry-level and senior auditors. These positions are responsible for conducting and/or supervising financial, operational, and/or technology audits throughout the major public transportation properties in the metropolitan New York area. Candidates must possess an undergraduate degree in accounting, auditing, finance, computer science or other related business or operational field; excellent oral and written skills; strong interpersonal skills; knowledge of audit standards and practices; and good working knowledge of PC applications.

The MTA provides an excellent employee benefit package; salary is commensurate with experience, education and level of responsibility.

Please send or fax your resume with cover letter and salary requirements to:

Ms. Karen Malloy, Audit Manager
MTA Audit Services

2 Broadway, 16th Floor, New York, New York 10004-2207

Fax: (646) 252-1318

Or e-mail your resume and salary requirements to:

kmalloy@mtahq.org

JOB POSTINGS

Internal Audit Engagement Manager:

Jefferson Wells employees are a flexible, independent resource, able to manage a range of engagements. As the firm continues to expand in the Tri-State area, we seek high-caliber, experienced Internal Audit (IA) Engagement Managers to join the organization.

Jefferson Wells Manager responsibilities are varied and challenging and include:

- * overseeing a diverse range of engagement service deliveries
- * supporting key ongoing efforts to nurture client relationships
- * actively contributing to the stature and contribution of internal audit in the local market place
- * developing and challenging professionals to ensure delivery of high quality service

In this high visibility position, you will work with the Director of Internal Audit Services and other members of the Tri-State area management team to build innovative audit practices, consult on technically challenging business issues and provide a superior level of satisfaction for our clients.

Successful candidates:

- Are high achievers with a minimum of 7 years of experience working in financial and/or operational IA and risk management environments.
- Possess strong people and project management skills.
- Have a proven track record of exceeding expectations, demonstrating initiative, and ensuring clients receive high quality, timely, risk focused audit services and assessments.
- Will develop and execute project and test plans, perform gap analysis and facilitate redemption in a challenging developmental environment.
- Have the ability to make recommendations for improvement and effectively manage timelines is necessary.

Varied industry and professional service experience preferred. Big 4 experience and professional designations a plus. Jefferson Candidates responding to this posting must currently possess the eligibility to work in the United States.

To submit a resume for this position, you must place "IA EM" in the subject line of your e-mail.

Internal Audit Professional:

In this high visibility position, you will work with the Director of Audit Services to build innovative audit practices, consult on technically challenging business issues and provide a superior level of satisfaction for our clients. Successful candidates are high achievers with a minimum of 5 years of experience working in financial and/or operational IA or in risk management environments. Candidates must possess strong project management skills, as well as the ability to develop and nurture client relationships. Superior verbal and written communication skills required.

Candidates must have a proven track record of exceeding expectations, demonstrating initiative, and ensuring clients receive high quality, timely, risk focused audit services and assessments. Qualified candidates will develop and execute audit programs. Demonstrated ability to make recommendations for improvement and coordinate completion of work is necessary.

Specific industry experience in the following areas preferred:

- * Media
- * Insurance
- * Franchise and royalty audits
- * Operational risk
- * Broker/Dealer
- * Trust Audits

Bachelors degree and 5 years of experience. Big 4 experience is preferred. Professional designations are a plus.

To submit a resume for this position, you must place "IA Pro" in the subject line of your e-mail.

- Candidates responding to this posting must currently possess the eligibility to work in the United States.
- Jefferson Wells International is an equal opportunity employer.
- Send your resumes to: recruiting@jeffersonwells.com in text format. Do not send e-mail attachments.





IIA/NY Chapter 2003 - 2004
Seminars
at
Madison Square Garden

September 12, 2003

Bruce McCuaig

*Sarbanes-Oxley s302 and 404 – A One Day
Workshop* [for more information click here](#)

October 10, 2003

RICHARD M. STOHL

Courtenay Thompson & Associates
Health Care Costs

November 14, 2003

Richard Chambers

IIA HQ
Assessing Risk & Audit Planning

December 12, 2003

Kate Head

Audit Manager, University of Southern
Florida
*Risk-Driven Auditing: Increasing the Value
and Efficiency of Your Audit Process*

January 16, 2004

Jody Camardese

Alliance Education Group
Business Advising Skills For Auditors

February 13, 2004

Randy Marchany

Virginia Tech Computing Center
Linking the Risk Analysis to the Audit Checklist

March 12, 2004

Annual Audit Seminar

April 16, 2004

Darlene Orlov

Orlov Resources for Business, Inc.
*Keys to Your Personal Success: The 10 Best Ways
To Enhance Your Internal Client Relationships
And To Prepare For Promotion*

May 14, 2004

John McKeever

Contemporary Business Concepts
*Auditing in Today's World of Increased
Corporate Governance*

For More Information Visit our Website at <http://www.nyiaa.org/>

You're Invited to our Garden Party

Institute of Internal Auditors - NY Chapter

Luncheons

at

Madison Square Garden

September 12, 2003

Steve Goepfert

Best Practices at Continental Airlines

October 10, 2003

Howard Johnson

Lowe's

Leading an Audit Staff – 2003 & Beyond

November 14, 2003

Richard Chambers

IIA Headquarters

Risk, Control, and Governance in the Post-Enron Era

December 12, 2003

Penni Fromm

PEF Associates

Components of Risk

January 16, 2004

Michael R. Young

Attorney – Willke, Farr & Gallagher

Corporate Governance – A Retrospective Look

February 13, 2004

L. Tracy Wych

Senior VP – Chase Bank

Automated Auditing Tools – A Success Story

March 12, 2004

Annual Audit Seminar

April 16, 2004

Robert McDonald

IIA Chairman

The State of the IIA

May 14, 2004

Awards Presentation

For More Information Visit our Website at <http://www.nyiaa.org/>

Business Advising Skills For Auditors

Description

This one-day course will present an overview of a variety of consulting tools required for dealing effectively with both business and relationship issues. The focus of the session will be on those tools and techniques that will enable the internal auditor to perform in a business advisor role. Participants are given the opportunity to both learn about and practice a set of skills that will enable them to immediately improve their performance as a business advisor.

In particular, participants will learn about a five step consulting model that will clearly define how to manage the consulting process. At each step in the model, the participants learn about a set of tools to facilitate that part of the overall project. This is followed by an opportunity to practice such skills.

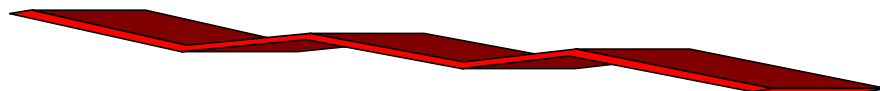
Objectives

After completing this course, participants will be able to:

- understand their roles as a consultant and business partner with clients.
- Use a consulting model and other consulting tools to effectively manage consulting projects.
- use the principles and strategies practiced by successful consultants.
- Understand how to get more leverage and be a more powerful contributor with their clients.
- improve their chances of having their recommendations accepted and acted upon.

For more information contact:

Jody Camardese
Alliance Education Group
610 Main Street
#310
Laurel, MD 20707-4048
Phone: 301-776-9700
Cell: 301-213-3346
E-mail: jcamardese@aol.com
Web Site: www.aeg-training.com



Biographical Sketch

Joseph E. (Jody) Camardese, Jr.

Current Responsibilities

Mr. Camardese is the Director of Technical Training for The Alliance Education Group (AEG). AEG provides a variety of education services in the areas of accounting, internal auditing, consulting skills, information systems auditing and management skills development.

Previous Experience

Formerly Mr. Camardese had been with Ernst & Young for twenty-one years where he was the partner in charge of client training. He has twenty-three years experience as an education consultant. His experience includes the design, development, management and presentation of education programs on finance, accounting, auditing, consulting skills, information systems, information systems auditing and management skills. In addition to his education consulting experience, Mr. Camardese has ten years of experience as a practicing financial and information systems auditor for Ernst & Young.

Accomplishments

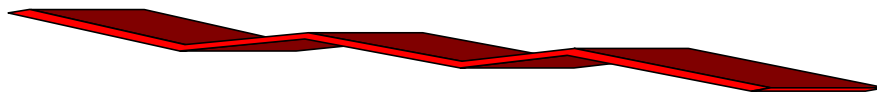
Mr. Camardese has spoken at conferences sponsored by the World Trade Institute, Financial Managers Society, the Bank Administration Institute, the EDP Auditors Association, and the Institute of Internal Auditors on a variety of financial, internal audit and management topics. He has had an article published in the journal of the American Accounting Association on information systems audit education for auditors.

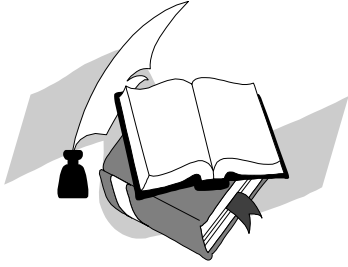
Affiliations

Mr. Camardese is a member of the American Institute of CPAs and the District of Columbia Institute of CPAs.

Education

Mr. Camardese received a B.S. degree in Accounting from the University of Maryland and he is a CPA in the state of Maryland.





THE INSTITUTE OF INTERNAL AUDITORS
NEW YORK CHAPTER
2003 - 2004 GROUP SUBSCRIPTION PLAN
REGISTRATION FORM & INVOICE

PLEASE PRINT

NAME: _____

ORGANIZATION: _____

ADDRESS: _____

PHONE NUMBER: _____ FAX NUMBER: _____

E-MAIL ADDRESS: _____

SUBSCRIPTION PURCHASED	NO.	PRICE	TOTALS
<u>LUNCHEON ONLY</u>	(9 MEETINGS) _____ @	\$ 495.00	EACH = _____
	(4 MEETINGS) _____ @	\$ 220.00	EACH = _____
<u>WORKSHOPS</u> (INCLUDES THE LUNCHEON MEETING)			
With Annual Seminar	(8 MEETINGS) _____ @	\$ 1,250.00	EACH = _____
With Annual Seminar	(4 MEETINGS) _____ @	\$ 725.00	EACH = _____
Without Annual Seminar	(4 MEETINGS) _____ @	\$ 600.00	EACH = _____
<u>ADDITIONAL TICKET PURCHASES</u>			
Annual Audit Seminar Member	_____ @	\$ 275.00	EACH = _____
Non Member	_____ @	\$ 295.00	EACH = _____
AMOUNT DUE			_____

TICKETS WILL BE MAILED TO ABOVE ADDRESS UPON RECEIPT OF PAYMENT

MAKE CHECKS PAYABLE TO - THE INSTITUTE OF INTERNAL AUDITORS--NEW YORK CHAPTER AND MAIL THEM TO:

BILL MORELLO -- IIA
NEW YORK LIFE INSURANCE COMPANY
51 MADISON AVENUE - ROOM 1817
NEW YORK, NEW YORK 10010

TELEPHONE: 212 576-7745
FAX: 212 447-4206
E-mail: wmorello@newyorklife.com